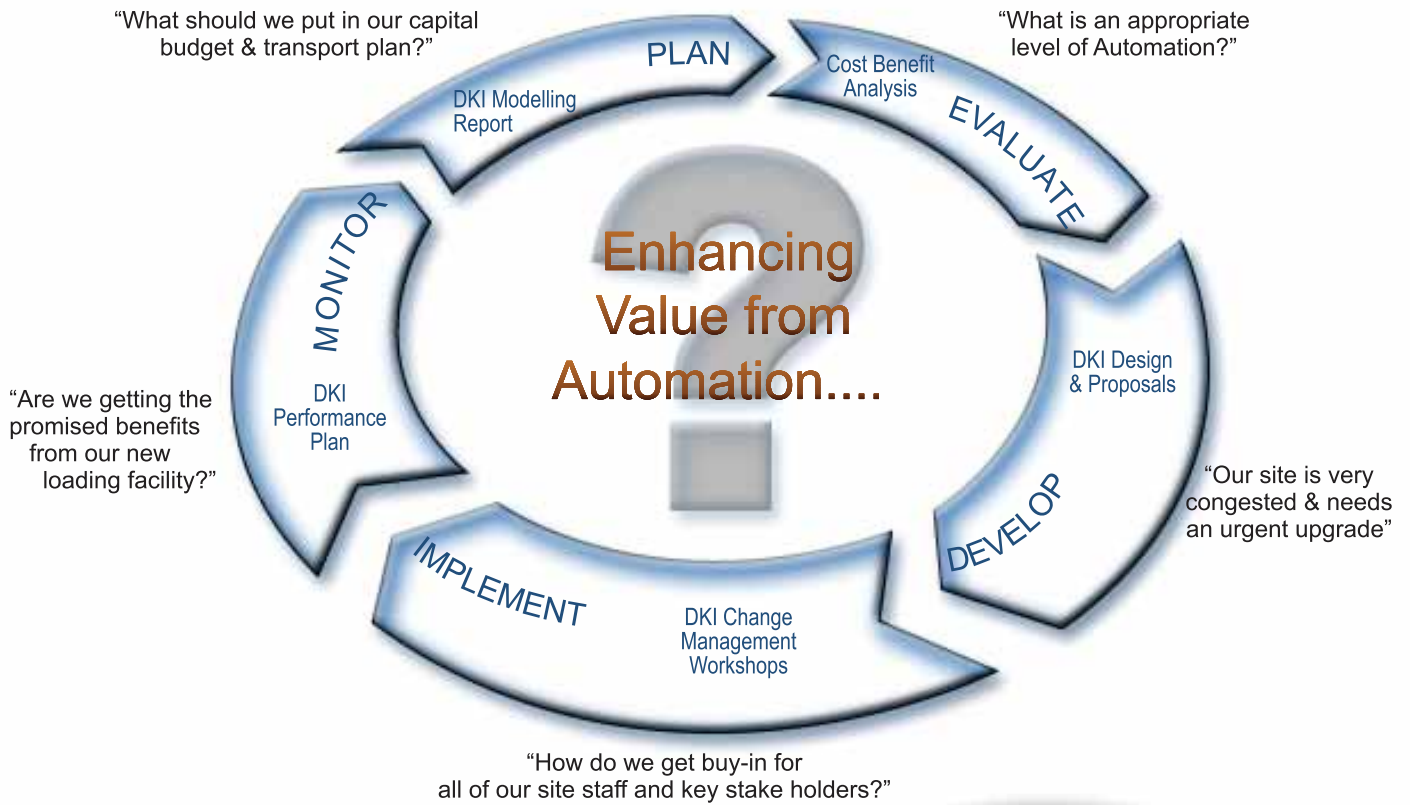




DKI Consultancy Services



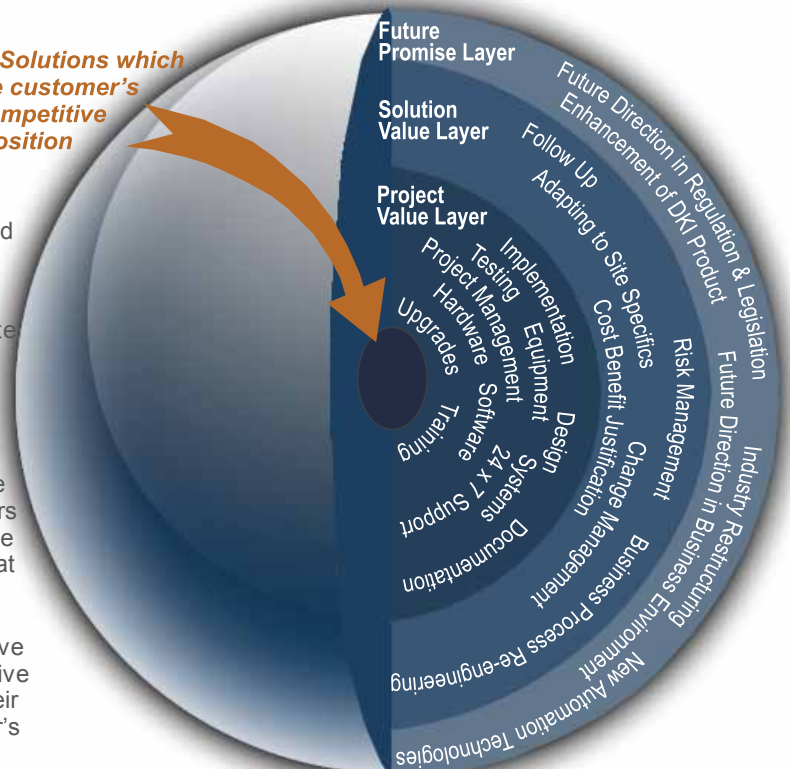
Automation Solutions which enhance customer's competitive position

Successful automation systems require:

- Robust product focussed on the petroleum industry and adapted to specific needs.
- Sound project management of the implementation.
- Extensive testing and handover procedures to demonstrate performance.
- "Whole of Life" support including 24 x 7 help desk and upgrades.

We also know that good product alone does not ensure success for our customers. With hundreds of man years experience in the oil and automation industries, DKI staff have unique insight into the features of automation projects that promote success.

Encouraged by customers, DKI has developed this collective knowledge into specialist consultancy services. Our objective is to help customers secure maximum value from their investment in automation and so enhance the customer's competitive advantage in the petroleum industry.



Mutual Success Through Teamwork With Customers

DKI Services

DKI Consultancy Services are provided as a consultant's view from the perspective of the customer, not the supplier. Advice and recommendations are not product specific. They are related to industry best practice, based on intimate knowledge of the industry and leading edge automation technology.

Following are just some of the services DKI can deliver.

Site Modelling & Analysis (SMA)

Site Survey

Survey the customer's site to establish baseline engineering and operational data.

Load Rack Modelling

Model loading and configuration data in DKI's proprietary software, *Load Rack Modeller*, to analyse current performance and potential options for improvement.

Gantry Configuration Options

Combine modelling output and engineering data to create appropriate configuration options for improving site performance.

Business Process Analysis

Survey and analyse current business processes to assess compatibility with automated processes; assess opportunities for re-engineering.

Cost Benefit Analysis

Assess the incremental levels of automation applicable to site operations; for each level, estimate the cost to implement and analyse the quantitative and qualitative benefits - cost, security, safety, environment, quality.

Automation Scope Definition

Outline the scope of an automation project based on the optimum gantry configuration and preferred level of automation; provide equipment lists and basic layout drawings suitable for tender of project works.

Budget Estimating

From the client's perspective, estimate the total cost to the client of the automation project, identifying the estimated cost of supply and installation by a Main Contractor and allowances for work by others.

Risk Assessment

Assess areas of potential risk to successful completion of the automation project, and indicate potential risk management measures to eliminate, mitigate or transfer.

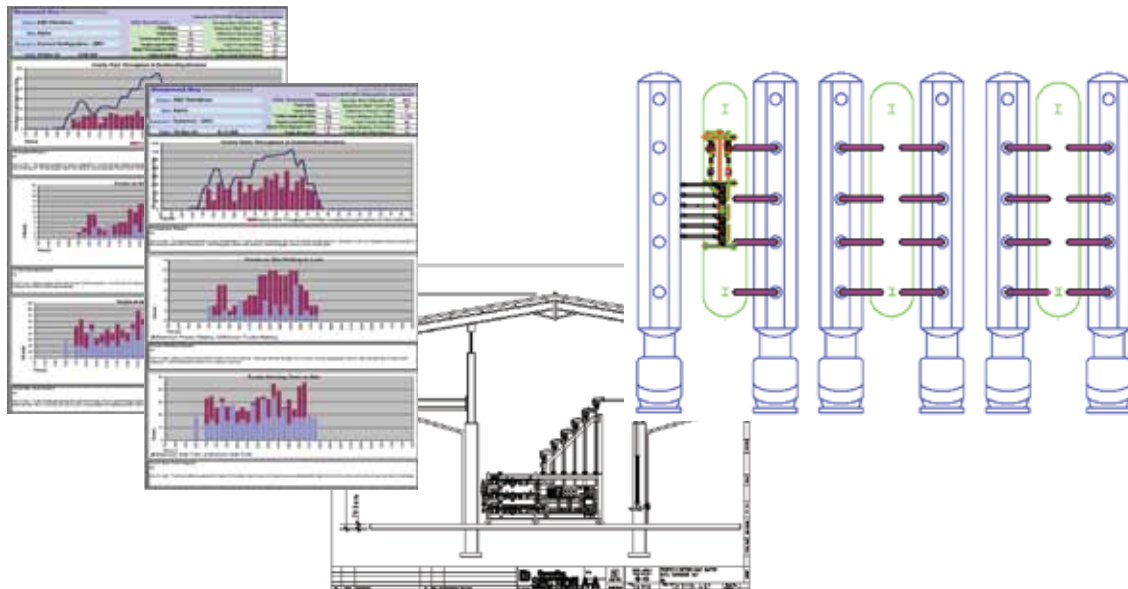
Reporting

Prepare and print a detailed report on all components commissioned in the SMA study; may be Modelling Report, Cost Benefit Analysis Report, Automation Plan, or a combination of these.

Change Management

Recommend and facilitate change management and appropriate business process re-engineering; promote buy-in of Customer staff with workshops including "events" such as:

- On-site briefings
- Presentation of SMA study findings
- Mini-workshops during design, implementation and acceptance testing
- Assistance with Post Implementation Review



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